

# CASE STUDY

**Altea Active**  
Winnipeg, Canada



TIME SAVINGS  
**755 HOURS**

LABOR SAVINGS  
**\$45,300**

Gripple's range of [HVAC solutions](#) including the [UniGrip](#), [Express](#), and [Duct Trapeze](#) were used on this new leisure facility for the installation of rectangular duct, spiral duct, fan coil units and grill boxes.

### Project Summary

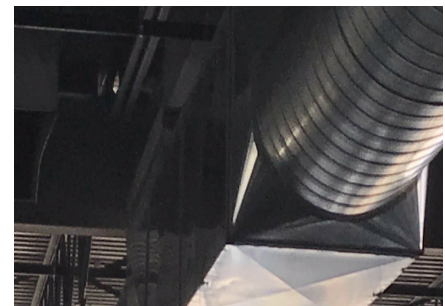
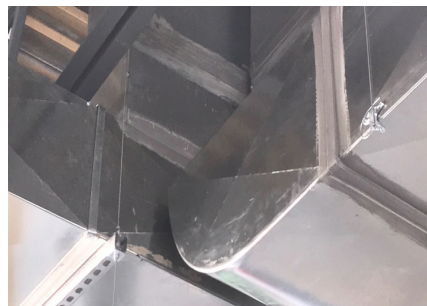
<b>Building type</b>	Leisure
<b>Consultant</b>	Nova 3
<b>Main Contractor</b>	Concord Projects
<b>MEP Contractor</b>	Pyramid Heating & Sheet Metal
<b>Building structure</b>	Concrete
<b>Services</b>	HVAC

### Featured Products

UniGrip



Duct Trapeze



“We bought into Gripple from the first presentation and could [see the benefits](#) verus previous traditional methods. We will use Gripple on all future projects - we see the value!”

- Jason Marchadour & Bill Atkinson, Foremen, Pyramid Heating & Sheet Metal -

### LABOR SAVING SUMMARY

	Gripple solution	Traditional method
Overview	<b>UniGrip, Express, Duct Trapeze</b>	Threaded rod, nuts and bolts
Installation time	<b>454 hours</b>	1209 hours
Labor rate (per hour)	<b>\$60</b>	\$60
Total labor cost	<b>\$27,240</b>	\$72,540



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### PROJECT DETAILS

Located in the heart of Bridgwater, southwest Winnipeg, Altea Active is a state-of-the-art \$30 million 80,000 sq.ft fitness club which houses a range of training studios, family amenities and swimming pools.

Constructed 100 per cent by Winnipeg-based contractors, they saw the many benefits GripplE can bring to a project including improved aesthetics, speed of installation and labor savings.

GripplE was used to suspend the HVAC system in the building which included rectangular duct, spiral duct, fan coil units and grill boxes. GripplE's versatility and range meant that a full solution was on offer for the project.

The UniGrip No. 2, Express No. 2 and Duct Trapeze were chosen as the most suitable products. All of them offer quick installation compared to traditional methods, flexibility for height adjustment and improved health and safety on-site.

GripplE worked for the full project team throughout the duration of the project from the initial drawing design take-off where labour and time savings were calculated against the traditional method. It was the first time that the Contractor had used GripplE so they were supported with training during the install.



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