

# CASE STUDY

**Vintage Winery**  
 Reveilo, Kundewadi Tal  
 Niphad, Nashik



“Having used Gripple products, we are happy to use them on further projects. It is our preferred choice and a fantastic product”

- Ramesh Shinde, Winery Manager, Vintage Wines Pvt Ltd.

Project Summary	
Project type	Vineyard
Size of project	Seven Acres
Application(s)	Vineyard Trellising

Featured Products		
<p>Anchor</p>	<p>GPAK</p>	<p>VSP Posts</p>

## PROJECT DETAILS

Reveilo Vintage Winery is a long-established grape producer however, it is only since 2000 that the family has moved into wine production. The 100-acre land has quickly become one of the most notable vineyards in India with **7 acres dedicated to wine grapes**.

Facing pressure on time and installation costs Reveilo **needed a trellising solution** that worked for them - Traditional methods would take weeks to complete and this would have a knock-on delay for the growing season.

After speaking with Gripple and receiving samples relevant to their problems they were able to see just how much quicker a Gripple solution could be. **The technical team visited the site and helped work out an installation plan.**

Reveilo decided to use **the full trellising solution**, allowing them to utilise all benefits of Gripple products.

As the materials are extremely **simple to use**, outside labourers and equipment were not needed meaning that total **project costs were reduced and 41 days were saved** on this project, putting them ahead of schedule. See the financial breakdown on the next page. Ramesh Shinde, Winery Manager had the following to say.

“Gripple Trellising Solutions are a great product: it is quicker to install and eliminates the use of stone, cement, and associated time and labour costs. **Having used Gripple products, we are happy to use them on further projects. It is our preferred choice and a fantastic product**”.



# CASE STUDY

**Vintage Winery**  
 Reveilo, Kundewadi Tal  
 Niphad, Nashik



## COST SAVING SUMMARY

	Gripple solution	Traditional method
Overview	<b>GPAK, Anchor &amp; VSP Posts</b>	MS Angle posts, stone, sand & grout
Material cost	<b>522,624 INR</b>	500,000 INR
Installation time	<b>96 Hours</b>	45 Days
Total labour cost	<b>0 INR</b>	300,000 INR
Total cost	<b>522,624 INR</b>	710,000 INR

Tentative calculation: Traditional solution would require outside labourers to complete work

